

## Cooperation with ROMARM regarding the sale of military and defense-related products

Step 1: Official request for representation sent to the Company (email/post/courier) accompanied by relevant documents concerning the status of the company and previous experience in this field.

Step 2: After an analysis performed at the level of the Company and based on the partner's previous experience in this field, an official authorization letter may be issued in connection with a certain territory/product

Step 3: The partner may receive official offers from the company to the requests for quotation sent

Step 4: Should a Purchase Order or a Commercial Contract is signed by ROMARM with a beneficiary with the help of the partner, ROMARM will issue an Agency Agreement concerning that specific order/contract.

***Note: Considering that ROMARM's sales are covered by the Government Ordinance no. 158/1999 on the control regime of exports, imports and other operations of military goods, republished, all sales of military and defense-related products are authorized by license and the partner is required to have all the legal approvals as per Romanian Law before the signing of any Agency Agreement.***